

Michigan Action Fall 2021 Candidate Election Program Highlights:

- The majority of Detroit's High Propensity Voters in our targeted council races saw a mix of our ads over 7 or 8 times as part of a persuasion campaign that ran from October 8 to November 2, 2021 achieving **nearly 1.3 million impressions.**
- Our ads program to streaming content targeted a mix of young, renter, Black owned businesses and high propensity voters on streaming platforms delivering 383,300
 video completions on a message of focusing on our neighborhoods by electing our slate of candidates.
- Our <u>Help Elect People Who Will Serve Our Communities Pledge</u> Video ran on multiple platforms to reinforce our message.
- Our <u>Nicole Small Video</u> reached 141,254 Detroit voters nearly 3 times with 379,715 Impressions.
- From September 9 to October 31, 2021, our paid field program knocked on **37,422 doors** and spoke directly to 4,385 Voters in our Priority Council District Races.
- Our Text Program completed **504,850 texts** to over 115,000 Detroit voters leading up to the election and engaged in over 10,000 conversations with voters over text. Some lists had an engagement rate as high as 6.9%
- Recruited, hired and trained a team of 22 field & phone
 canvassers from our Detroit Neighborhoods.
- Our Phone Program reached **60,488 voters** to complete 25,283 conversations for 11,383 contacts for future Detroit Action

engagement.







